



## About Saupin's School

Saupin is a well renowned Educational Institute of Chandigarh. It becomes a status symbol for the parents stating that their wards are studying in Saupin's School.

### Primary School

A multidisciplinary approach to learning is adhered to at the primary level. A strong emphasis is laid on English, Mathematics and Science. Students learn skills and concepts that serve them in their later years of learning.

### Middle School

The Middle School curriculum stresses on written and oral expression, reasoning abilities, concepts and problem solving. Co-operative learning, Debating and Group discussions help students to develop listening and inter-personal skills.

### High School

The school is affiliated to ICSE Board. We can boast of 100% result of Class 10 and a number of students scoring above 90% year after year.

### Teaching Faculty and Students

Saupin's is an English medium, co-educational school. The staff and students are predominantly Indian and its educational policy is broadly aimed at life and careers in India, keeping in view India's pivotal position in global affairs. Staff is highly qualified.

### Solution Requirement

The client was looking for the solution where he wants to use a single network and hardware for two purpose, monitoring Video as well as which gives the functionality of the broadcasting system also.

We are serving the world with New Technology by Converging Voice, Video, Data and Mobility on one Platform.



## Competition

Competition faced was with Hikvision, Dahua

## Challenges

To compete with the low cost products of Dahua & Hikvision

## Solution Offered

Offered our solution of Surveillance based on SIP which catered to the need of the customer both in respect of video as well as the broadcasting system, which helped us compete with the really low cost competitors like Hikvision and Dahua. Where customer calculated the whole project cost of our solution was far less than the said low cost solution of Hikvision and Dahua.

## How our Solution was different than competition.

**GXV3672** series is a powerful weather-proof Infrared HD IP camera of outstanding performance and quality. Its advanced ISP (Image Sensor Processor) powered with state-of-the-art auto-exposure/auto-white-balance algorithm and a high quality lens, ensures high fidelity video quality that matches digital still camera color grade in a wide range of light environments.

## Features

- High quality 1.2 Megapixel CMOS sensors and vari-focal HD lens
- Support Motion Detection and Notification on PC client.
- Full ONVIF conformance with extensions in the near future.

## About Cohesive

Cohesive Technologies is a leading innovator and implementer of business collaboration and communication tools, Cohesive has the competence in unified communication, contact centre and VOIP solutions. It caters to all verticals from a SOHO to big enterprises and plays a key role in making VOIP as a technology of future and delivering the true convergence. Working with the technology partners like EPYGI, Grandstream, Aculab, 2N and Ameyo helped Cohesive delivering a state of art technology products to premise and cloud based requirements of various companies that span across multiple segments.

Cohesive do cater requirements of SIP based technology from basic SIP phones, ATA, Gateways, SIP surveillance , SIP VDP to SIP based unified communication consulting voice video-IM and email.

Cohesive product portfolio dramatically simplifies and accelerates the process of multi vendor products and software applications ensuring reduced operational complexities for effortless management.

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